



FREE HOMEOWNER GUIDE

Choosing New Windows & Doors

A practical guide to styles, security, energy performance,
quotations, installation and guarantees.

20-YEAR GUARANTEE

LOCAL EXPERT FITTERS

MADE TO MEASURE

WEST MIDS WINDOWS & DOORS LTD
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Start with the right questions

Windows and doors are a long-term investment. A good decision is not simply about choosing the lowest price: it is about selecting products and an installation standard that suit your home, priorities and budget.

Before requesting quotations

Decide which openings you want to replace, what you dislike about the existing products, your preferred appearance and whether warmth, security, maintenance or natural light is the main priority.

Your project checklist

- [] List every window and door you may want included.
- [] Photograph the inside and outside of each opening.
- [] Note draughts, condensation, difficult operation or security concerns.
- [] Collect examples of colours and styles you like.
- [] Decide whether the work must coordinate with decorating or building work.
- [] Prepare questions about lead times, disruption and the guarantee.

Choosing replacement windows

The right window should complement the property while providing the level of comfort, security and maintenance you expect.

Casement windows

A versatile outward-opening design suitable for many traditional and modern homes.

Flush casement windows

The opening sash sits neatly within the outer frame for a clean, understated appearance.

Sliding sash windows

A vertically sliding style that can suit character properties and period-inspired schemes.

Frame colours and finishes

Consider how the external colour relates to brickwork, render, roof details and neighbouring properties. Internal and external colours may differ on some systems.

Glazing choices

Ask about thermal performance, safety glazing where required, privacy glass, decorative options and acoustic requirements.

Useful question

What complete window specification is included - profile, glazing, hardware, vents, cills, trims, finishing and disposal?

Choosing doors and bi-folds

Composite entrance doors

Choose a design that balances kerb appeal, weather performance and robust security. Compare the door slab, frame, glazing and hardware as one complete system.

French and patio doors

Think about available wall space, furniture positions, opening direction, thresholds and how people move between the home and garden.

Aluminium bi-fold doors

Consider the number of panels, stacking direction, sightlines, threshold detail, drainage and the supporting structure above the opening.

Colours, glass and hardware

View physical samples where possible. Confirm whether the exact colour, handle, letterplate, cylinder and glass design are written into the quotation.

Planning point

Large new openings may require structural calculations, building work or other approvals. Clarify exactly which party is responsible before work begins.

Performance, security and installation

Headline product claims matter, but the completed installation is what your home experiences every day.

Energy performance

Ask for the relevant whole-window or whole-door performance information, not just the centre-pane glass value.

Security

Discuss multi-point locking, cylinders, hinges, glazing retention and any security standard important to you.

Ventilation

Replacement work may need to address background ventilation. Ask how the proposed vents will look and operate.

Survey and measurements

A detailed survey should confirm sizes, opening directions, access, cills, trims and any unusual construction details.

Fitting and finishing

Confirm protection of floors and furnishings, removal of old products, internal and external finishing, sealants, making good and final clean-down.

How to compare quotations

A clear quotation allows you to compare like with like. Treat an unexplained total price cautiously.

Products	Quantity, style, material, colour, glass, hardware and opening configuration.
Installation	Removal, disposal, access, trims, sealants, making good and clean-down.
Price	Total price, VAT position, deposit, stage payments and any exclusions.
Timing	Expected survey, manufacture and installation timescales.
Guarantee	Length, provider, what is covered, exclusions and claim process.
Changes	How variations are agreed and priced before extra work proceeds.

Your final decision checklist

- ☐ The exact products, colours, glass and hardware are written down.
- ☐ I understand what preparation and finishing are included.
- ☐ The price and payment schedule are clear.
- ☐ The expected programme has been explained.
- ☐ I know who will carry out the installation.
- ☐ The guarantee and its exclusions have been explained.
- ☐ Any finance terms have been provided separately and clearly.
- ☐ I have had time to ask questions without pressure.

Remember

The best quotation is the one that gives you confidence in the product, the installer and the support you will receive after the work is complete.

Ready for a clear, no-obligation quotation?

Call 01902 471147 or visit westmidswindows.com

Let's improve your home.

Tell us what you have in mind and arrange a free quotation with our local West Midlands team.

Telephone	01902 471147
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